



September 2020

Director – Power Marketing

| We are seeking

We are seeking a highly motivated and experienced Director of Power Marketing to assist us in arranging Power Purchase Agreements (PPAs), hedge transactions, and other off-take agreements for our wind and solar development projects. The main responsibilities of this position will be to: solicit, negotiate, and manage the arrangement of (QF, utility and C&I) PPAs, hedge transactions, and other off-take agreements for our wind and solar development projects. Key tasks will include review of the availability of PPAs, hedge transactions, and other off-take agreements on acceptable terms for potential wind and solar development projects, leading our responses to requests for proposals (RFPs) for PPAs, and the solicitation and negotiation of PPAs, hedge transactions, and other off-take agreements.

Reporting to and working closely with the COO, the position location is flexible, although Chicago is preferred. Current development projects are in Oklahoma (SPP), New Mexico (Tri-State and PNM), Wyoming (PacifiCorp), Illinois (PJM and MISO) and Utah (NWPP). PNE USA home office is in Chicago, and the position may require travel within the United States and occasional travel to Germany.

| Required Education, Training, Knowledge and Experience:

- A minimum of five years of related power marketing experience in the USA, SPP wind experience preferred
- Understanding of regulatory affairs and distinct power markets including C&I.
- Bachelor's or preferably Master's degree, in engineering, economics, business administration or related discipline.
- Experience using data analysis software and tools.
- Demonstrated experience in supporting utility scale wind and solar projects.
- Demonstrated skill in Project Management, managing multiple projects simultaneously
- Strong verbal and written English communications skills.
- Ability to travel (up to 30%)

| About us

PNE USA, Inc. is a successful developer of onshore and offshore wind farm projects that has recently expanded to develop solar photo voltaic (PV) projects, as well. As part of the German PNE AG group, its core competencies include acquiring, developing, financing and selling wind and solar facilities. After wind and solar projects are sold, the company offers technical and commercial services, including operations and maintenance. We are also an independent power producer (IPP) and operate a select number of onshore wind farms and solar PV projects.

We offer a competitive benefits package to full-time employees, including health, dental and life insurance, a 401k match and more.

Due to the high volume of resumes we receive we are unable to respond personally to every application. However, we do review every resume and will contact you if we think there is a possible fit for you.

PNE USA, INC.

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